

ADDING A POINT

B2-C1 | Functional language for extending an argument

1 Useful phrase patterns

Use these phrases to add a relevant point and develop an argument clearly.

Furthermore, ...

Furthermore, the change will save time.

In addition, ...

In addition, it reduces costs.

Another point is that ...

Another point is that customers value speed.

It is also worth noting that ...

It is also worth noting that demand is rising.

On top of that, ...

On top of that, the deadline is close.

We should also consider ...

We should also consider the long-term effect.

Not only that, but ...

Not only that, but it improves quality.

A further consideration is ...

A further consideration is staff training.

2 Respond to the situations

Write a short response that adds a relevant point in each situation. Try to use a range of phrases.

1. Support a proposal that will save time and reduce costs.

2. Explain why a new service should be easy for customers to use.

3. Discuss why a company should prepare for increasing demand.

4. Add another concern about a project with a tight deadline.

5. Recommend reviewing a plan before making a decision.

6. Explain another benefit of investing in staff training.

7. Add a point about the advantages of a new system.

8. Discuss one more factor before expanding into a new market.

ADDING A POINT

B2-C1 | Suggested answers

3

Possible answers

These are examples only. Other accurate and suitable responses are also correct.

Encourage students to use a range of phrase patterns from page 1.

1. Furthermore, the proposal would reduce costs as well as save time.

2. Another point is that customers need a service that is easy to use.

3. It is also worth noting that demand is expected to rise.

4. On top of that, several team members are unavailable.

5. We should also consider the long-term effect before deciding.

6. In addition, staff training can improve customer service.

7. Not only that, but the new system could improve quality.

8. A further consideration is the level of local competition.
